

2022& 2023 NJTC Annual Operating Budget		2023 Budget		
	Notes	2022 Budget	2022 Actual	2023 Budget
NJTC Members (paid full)		385	398	418
NJTC Members (Comp)			21	25
NJTC Members Single league - \$50		158	172	181
NJTC Members 18-29 Members - \$50		32	36	38
NJTC Members (Social)	N/A 2021			
NJTC Members (total)	predict slower growth for '23	575	627	661
INCOME				
Memberships				
Full - \$95 ea	@\$95-\$120 for '23	#####	\$ 37,810.00	\$ 50,148.00
Single league - \$55	@\$55-\$60 for '23	\$ 7,900.00	\$ 8,600.00	\$ 10,836.00
18-29 Members - \$50	@\$50	\$ 1,600.00	\$ 1,800.00	\$ 1,890.00
Social - \$30 ea	N/A 2021-'23			
Comp Memberships deduct		(1,995)	(1,995)	
Socials / Events				
ATC Indoor Socials	4960	4,480	4960	5600
ATC Outdoor Socials	2560	2,560	2560	2560
Summer Kickoff/Breakfast @ Wimbledon Registration		5,075	5,075	5,075
Summer Kickoff/Breakfast @ Wimbledon Donation		10	10	10
Summer Kickoff/Breakfast @ Wimbledon Sales Other		1,302	45	45
Summer Kickoff/Breakfast @ Wimbledon Silent Auction			1,302	1,302
Keystone Summer Weekend		13,000	14,518	14,518
NJTC Tennis Palooza (entry fees)	approx 250 entries	8,100	10,410	12,000
NJTC Tennis Palooza (spectators)		750	504	504
NJTC Tennis Palooza (sponsorships)			1,150	1,150
NJTC Tennis Palooza Donation	Denver Beer Co		175	175
NJTC Tennis Palooza Sales Other	drink tix, bake sale		1,127	1,127
Up/Down League Contributions			820	820
USTA League Incentive		300	670	670
USTA Grant for Majestic View picnic table				1,287
Interest-Savings Acct		10	10	10
Fundraising and donations				
Total Income		\$ 79,667	\$ 89,551	\$ 109,727
EXPENSES				
Courts				
Apex		39,680	44,372	47,208
A-West				
Events				
ATC Indoor Socials	approx: ct \$576 *7+160 balls	4,192	4,192	5,030
ATC Outdoor Socials	=410 ct*4 sessions + 195 food/ball * 4	2,420	2,420	2,900
CTA Gala			1,250	-

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Captains' Social		1,400	1,258	1,400
Summer Kickoff/Breakfast @ Wimbledon			3,751	4,000
Keystone Summer Weekend		13,000	13,780	14,500
NJTC Tennis Palooza		4,700	5,513	13,193
NJTC Tennis Palooza-charges for pros time	Estimate 40 hours at \$50/hr			2,400
Operating costs				
League Coordinator - Stipend		3,000	3,000	3,000
Advertising (Marketing)	Apex \$2000 + bulletin board supplies	2,500	2,079	2,079
Business Registration		10	50	10
Donations/Gifts	Ball recycle sponsor \$600; ATC score keepers \$1100; \$700 to ATC for refrigerator	3,000	2,100	2,400
Master Liability & Accident Insurance		600	600	600
License/Permit	Palooza/socials	200	200	200
Colorado Junior Tennis donation			250	-
Operation Supplies				
Meetings	Annual mtg & board mtgs	250	226	226
Majestic View picnic table	will be installed near tennis courts			2,574
PO Box		220	232	232
President's Discretionary Fund	\$250 per occurrence, per approved motion at Annual Mtg	1,500	150	1,000
Processing Fees	Membership, socials, (2.6 Stripe, 3.0 Square) use 2.7%	1,434	2,000	2,200
Operations (Quickbooks, Web Hosting)	website 590 + quickbooks 320	980	680	910
Banking Fees/Charges		75	94	94
Total Expenses		79,161	88,197	106,156
NET INCOME/(LOSS)		506	1,354	3,571
2023 Budget Notes				
1. Membership Income: Membership up about 15% from 2021 to 2022; assume 5% growth in 2023				